

Business qualifications are highly desired by many employers as these qualifications will give you the skills and knowledge to be successful and either to progress on to industry or to university.

You have the opportunity to gain an interesting insight into the ever changing world of businesses and an understanding of how you can be a part of the growth of this field. As a Business student, you will also get the fantastic opportunity to be part of the Career Ready programme. Turn to page 14 for more information.

Skills and Qualities

- Creative thinking
- Precision
- Problem solving
- Teamwork
- Project management
- Client focused
- Presentation skills

Career Paths

- Business analyst
- Customer Service associate
- Data analyst
- Paralegal
- Solicitor or barrister
- Sales advisor
- Actuary
- Business development manager
- Project Manager
- Events manager

Labour Market Info

South Yorkshire is a growing location in the UK for business, professional and financial service companies. Sheffield City Region is home to 68,000 business employing 700,000 people.

Sheffield has plans for investment in growth areas (e.g. digital), with opportunities to attract more big name employers to the city and support packages for people considering starting their own business.



BUSINESS

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"If you're looking for a fun and engaging courses, I would recommend business."

Jessica - Springs Academy

A LEVEL - 2 YEARS

Entry Requirements: 5 GCSEs at grade 4-9 including English and Maths

What will I study?

You will learn about what businesses do and how they do it, what factors are likely to make businesses successful, and practical information about the legal, financial and marketing requirements of the business world. In the first year you will look at how to plan and finance a business and techniques for successful management including Human Resources. In the second year you will study strategies for business success, the global environment in which businesses operate and how they manage change.

How will I be assessed?

Written examinations.

What can I do next?

A Level Business Studies can provide a stepping stone into another field, perhaps onto a totally unrelated course. If you want to specialise, you could choose further study in business studies, marketing or accounting. The skills and knowledge developed by the course are highly valued by employers, and would be useful for progression to management training courses in banking, other financial institutions and retailing.

FINANCIAL STUDIES



"I always receive great feedback on ways to improve and further develop my work. I have also managed to develop an overall understanding on how to manage my own finances better."

Ali - Outwood Academy

LEVEL 3 DIPLOMA 2 YEARS

Entry Requirements: 4 GCSEs at grade 4-9 including English and Maths

EQUIVALENT TO 1 A LEVEL

What will I study?

This London Institute of Banking and Finance qualification has been developed with the input of leading firms from the financial sector to ensure it gives you the essential and most up-to-date knowledge. You will look at a range of topics such as short term to long term financial needs and investigating the personal financial life cycle recommending suitable financial products to meet individual needs. You will also look at the impact of debt on individuals and explore the ethical and sustainable nature of the financial services industry.

How will I be assessed?

Written examinations.

What can I do next?

You can advance onto university courses in Accounting, Banking, Accounting, Finance, Investment and other related subjects. Alternatively, the transferable skills gained throughout the course can make you very employable in a number of different business areas.

Please note: Equivalent to 1 A Level, must choose 2 other courses of study.

BUSINESS

BTEC LEVEL 3 EXTENDED CERTIFICATE - 2 YEARS

Entry Requirements: 4 GCSEs at grade 4-9 including English and Maths

EQUIVALENT TO 1 A LEVEL

What will I study?

You will study different types of businesses and how they operate. This includes developing a marketing campaign, personal and business finance, recruitment and selection process and investigating customer service.

How will I be assessed?

Coursework and examinations.

What can I do next?

A variety of options are available to you following study of Business. The skills and knowledge developed by the course would be useful for progression to management training courses in Banking, other financial institutions and Retailing. If you want to go on to higher education there are degree courses available in Business Studies, Marketing and Accounting.

"I really like this course because it helps me with my future and it teaches me life skills that I didn't know I needed."

Abdifitah - Firth Park Academy

BUSINESS

BTEC LEVEL 3 EXTENDED DIPLOMA - 2 YEARS

Entry Requirements: 4 GCSEs at grade 4-9 including English and Maths

EQUIVALENT TO 3 A LEVELS

What will I study?

You will study different types of businesses and how they operate. This will include developing a marketing campaign and digital marketing, finance, principles of management and decision making, managing an event, customer service, human resources and international business.

How will I be assessed?

Examinations and assignments.

What can I do next?

A variety of options are available to you following study of Business. The skills and knowledge developed by the course would be useful for progression to Management Training courses in Banking, other financial institutions and Retailing. If you want to go on to higher education there are degree courses available in Business Studies, Marketing and Accounting.

"Amazing workspace with amazing teachers who are determined to ensure their students are ready for any exam or coursework."

Ismaeel - Fir Vale School

BUSINESS

BTEC LEVEL 2 CERTIFICATE - 1 YEAR

Entry Requirements: At least 2 Grade 3s at GCSE

What will I study?

You will gain a good knowledge of business in general with a particular focus on key areas such as selling skills and entrepreneurial skills. The course covers different types of businesses, how to provide excellent customer service and what is involved in running a business. Projects and assignments are based on realistic workplace situations so you get a real insight into the kind of jobs and career routes that are available. In addition to the main programme, you will complete a BTEC Workskills qualification.

How will I be assessed?

Examinations and assignments.

What can I do next?

Students from this course have gone on to study BTEC qualifications in Business and Business Finance at Level 3 or a combination of A Levels and BTEC Subsidiary Diplomas. Many of them have then gone on to university to develop the skills to secure a job in industry or start up their own business.



"This course has improved my communication skills greatly and it has broadened my horizons a lot. I want to be my own boss and I truly believe that this course can make my dream a reality."

Hussein - Sheffield College

